2008 Budget & Long-Range Forecast Update

September 17, 2007 Presented by Debbie Tarry, Finance Director



Presentation Overview

- Review Proposed 2008 Budget Calendar
- Status of Preliminary 2008 Budget
 - Purpose of this update
 - •What has changed since March?
 - •What's impacting the City's Budget?
- Long-Term Financial Projections 2008-2013
 - •What are the trends?
 - Next Steps

Summary

2008 Budget Calendar

Long-Range Forecast Update April Council Retreat

Budget Development Update September 17

Transmittal of Proposed 2008 Budget October 15

Department Budget Review October 22

Public Hearing & Department Reviews November 5

Public Hearing on Revenue Sources & 2008 Property Tax Levy November 19

Adoption of 2008 Property Tax Levy November 26

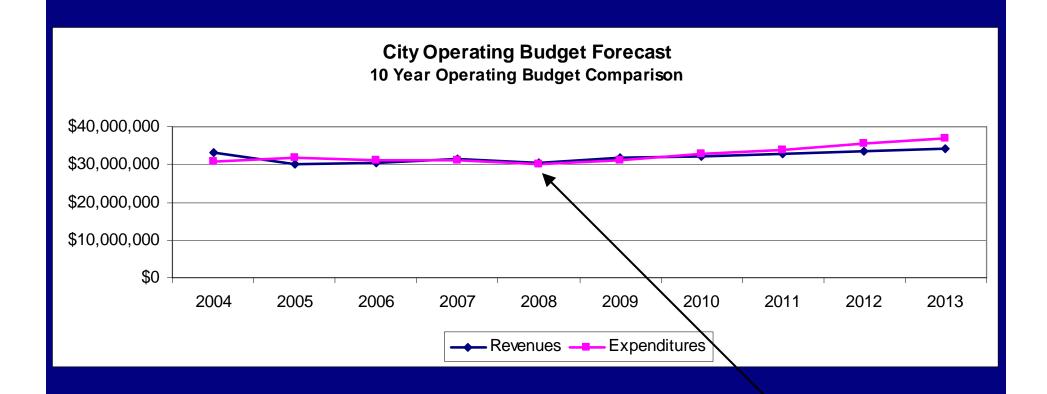
2008 Budget Adoption November 26



Financial Policies That Guide Budget Decisions

- On-Going Expenditures Balanced With On-Going Revenues
- Use of Reserves Limited to One-Time Expenditures, Unanticipated Emergencies, and Short-Term Economic Downturns
- Continue to Fund the Implementation of Council Goals
- Maintain Current Level of City Services
 - Conservative Revenue Projections

Operating Budget Status Update





2008 Preliminary Operating Budget currently has a \$155,000 budget gap prior to any changes to levels of service that may be included in the City Manager's Proposed 2008 budget.

What has Changed Since March?

- Gambling Tax Activity Continues to Decline
 - Punchboards & Pull-Tabs
 - Projected to be \$30,000 under 2007 budget
- Utility Tax
 - Natural gas rate reduction
 - Cost of gas down
 - Average residential bill decrease of 13%
 - Telephone (land lines and wireless) continues to grow
 - Cable Utility tax increase effective 7/1/07
 - SCL Contract payment on distribution revenues effective 4/1/08
- Inflation approximately 0.5% higher
 June Consumer Price Index Seattle-Tacoma 3.5%

What has Changed Since March?

- State retirement contribution rate increase established by the State Legislature (PERS)
 - 30.3% increase from 2007 to 2008
- Health Benefits
 - Approximate 4.8% increase from 2007 to 2008
 - Lower than expected
- Jail
 - Activity level stabilizing
 - Budget increases reflect cost increases
- Human Service
 - Senior Center (\$18,000/yr) for 2007 & 2008
 - Utility assistance program to offset SCL contract payment increase (\$25,000/yr)

What has Changed Since March?

- Election Costs
 - Significant increase due to King County election process improvements
 - \$80,000 more than original projections
- Street Lights
 - Significant increase due to the City assuming responsibility for all street lights \$91,000/yr
- YMCA Contribution for future services \$80,000

Outside Factors Impacting the City's Budget?



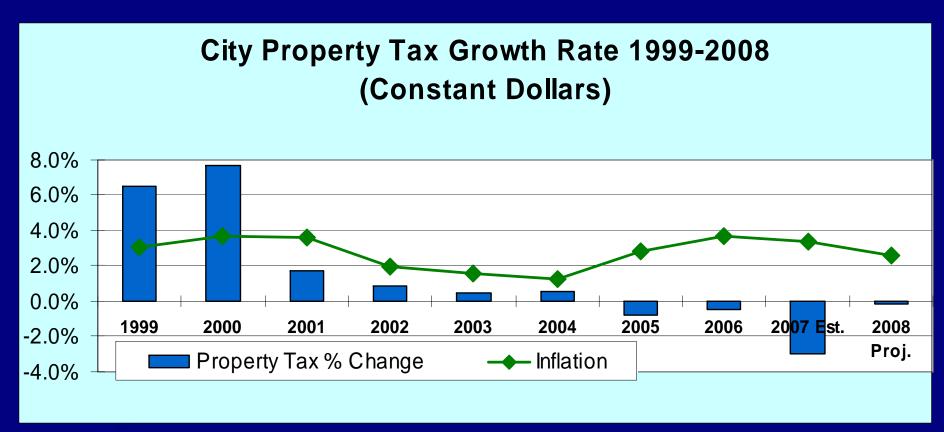
- Limited Revenue Growth
 - Property Tax limited to 1% plus new construction
 - Sales Tax growth lower than inflation
 - Gambling Tax declined and is remaining flat
 - Fine Revenue drop to \$0 to offset District Court costs
- Expenditure Growth
 - Inflation
 - Increases in utility rates
 - Changes in Retirement Contribution
 Rates
 - Maintenance improvements of infrastructure



2008 Revenue Projections

- Overall General Fund Operating Revenues Projected to Increase by 6%
 - Property Tax Revenue Increase by 2%
 - Budgeted Sales Tax Revenue Increase by 4%
 - Utility Taxes, Contract Payments and Franchise Fee Revenue will increase by 14%
 - Cable, SCL 3% contract payment
 - Gambling Tax
 - Overall Increase of 6%
 - Assumes 10% card room tax rate for full year at flat activity levels
 - Decrease in punchboards & pull-tab related revenue
 - State Shared Revenues Flat
 - Recreation Program Revenues Increase by 5.5%
 - Primarily field rental revenue
 - Investment Interest
 - Reviewing interest rates assume \$9 million investment level

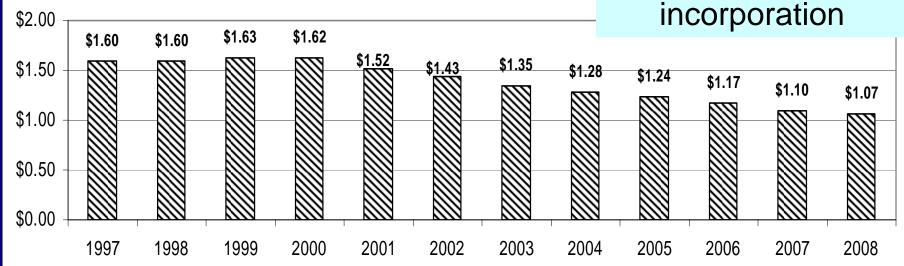
Property Tax Levy Growth Rate





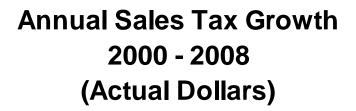
Property Tax Rate History & Forecast

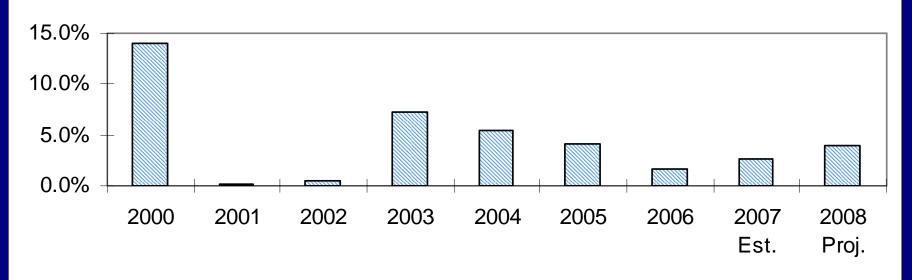
Property Tax Rate Per \$1,000 Valuation 1997-2008 The City's Property
Tax Rate has
dropped by over
33% since
incorporation





Sales Tax Trends

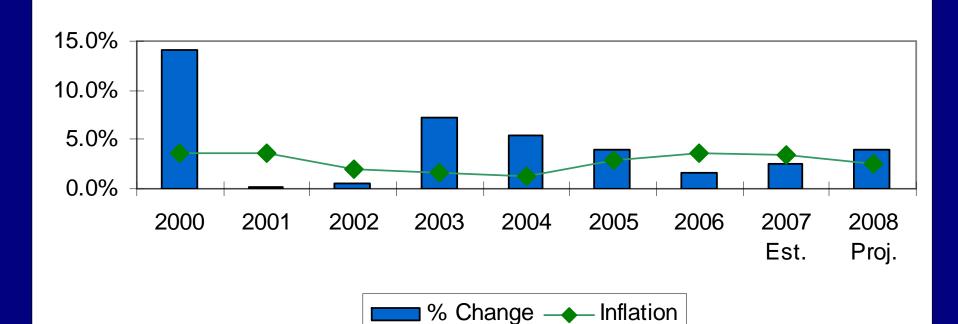






Sales Tax Trends

Sales Tax Growth Compared to Inflation 2000 - 2008

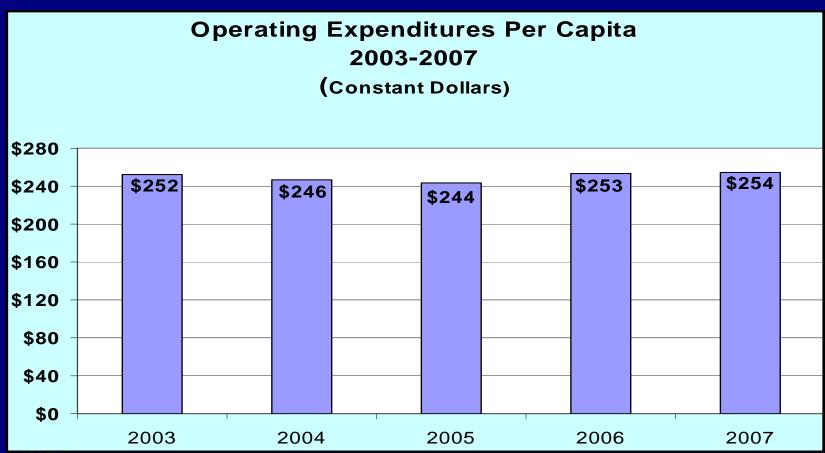




2008 Expenditure Projections

- General Fund Expenditures increase by 6%
 - Excludes one-time operating transfers and 2006 carryovers
 - Personnel Costs Increase by 5%
 - Anticipated Salary & Benefit Changes
 - Anticipates a market adjustment of 3.15%
 - PERS is the largest benefit change
 - Still to determine any salary survey impacts
 - Police Contract Increase 6.5%
 - Street Crime Officer
 - Primarily driven by salary, benefit & motor pool cost increases
 - Jail Costs Increase 6.3%
 - 2008 Budget vs 2007 Budget Cost Driven
 - Continue to monitor
 - Capital Funding Policies
 - \$830,000 CIP funding primarily for long-term facility repair/replacement and road surface management
 - City Hall Lease Savings

Operating Budget Expenditures Per Capita





2008 Supplemental Requests

On-Going

- On-Call Geotechnical Services
- Specialized Recreation Assistant (.5 FTE)

One-Time

- Digital Aerial Photography and Mapping
- Southeast Shoreline Sub-Area Plan
- Financial Software Upgrade
- Kruckeberg Garden Operational Funding
- Parks Maintenance Storage Building

City Street Fund

- City Street Fund
 - 47% of resources from Gas Tax & Right-of-Way fees
 - Gas Tax Projected to Increase by 2%
 - General Fund Supports 62% of City Street Expenditures (\$1 million)

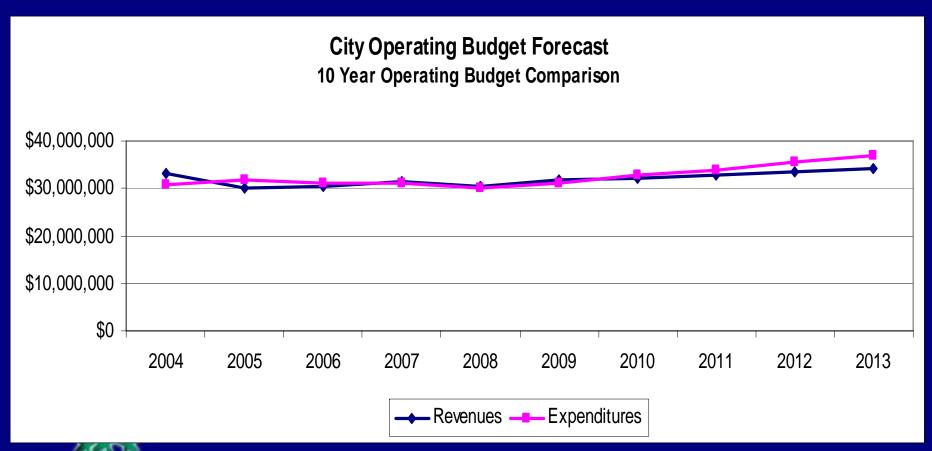


Outstanding Items

- Natural Gas Utility Tax Revenue
 - 13% Rate Decrease Approval
- Street Light Billing
- Telephone Utility Tax



Long-Term Forecast Based on Current Assumptions





Summary

- City is in Good Financial Position
- 2008 Proposed Budget will Meet Council Financial Policies and Goals
- Balanced Budget Will be Presented on October
 15
- Current Assumptions Indicate Long-Term Expenditures Growing Faster than Revenues
- Intend to balance 2008 and 2009 budget within current authorized revenues
- Future budgets will require additional revenue sources and/or service level reductions