

Financial Report 2006 Year End

*Presented by the Finance
Department*

April 16, 2007

Purpose

- *Review the 2006 Year-End Financial Report*
- *Informational - No Action Required By Council*

General Fund Overview

2007 General Fund Summary

	Budget	Projected	Actual*	\$\$ Variance Actuals v. Projected	% Variance
Revenue	\$29,982,403	\$27,026,611	\$27,759,897	\$733,286	2.71%
Expenditure	\$29,980,663	\$29,317,268	\$29,212,146	-\$105,122	-0.36%

*Includes carryovers

- Net Result is \$838,408 in one-time savings

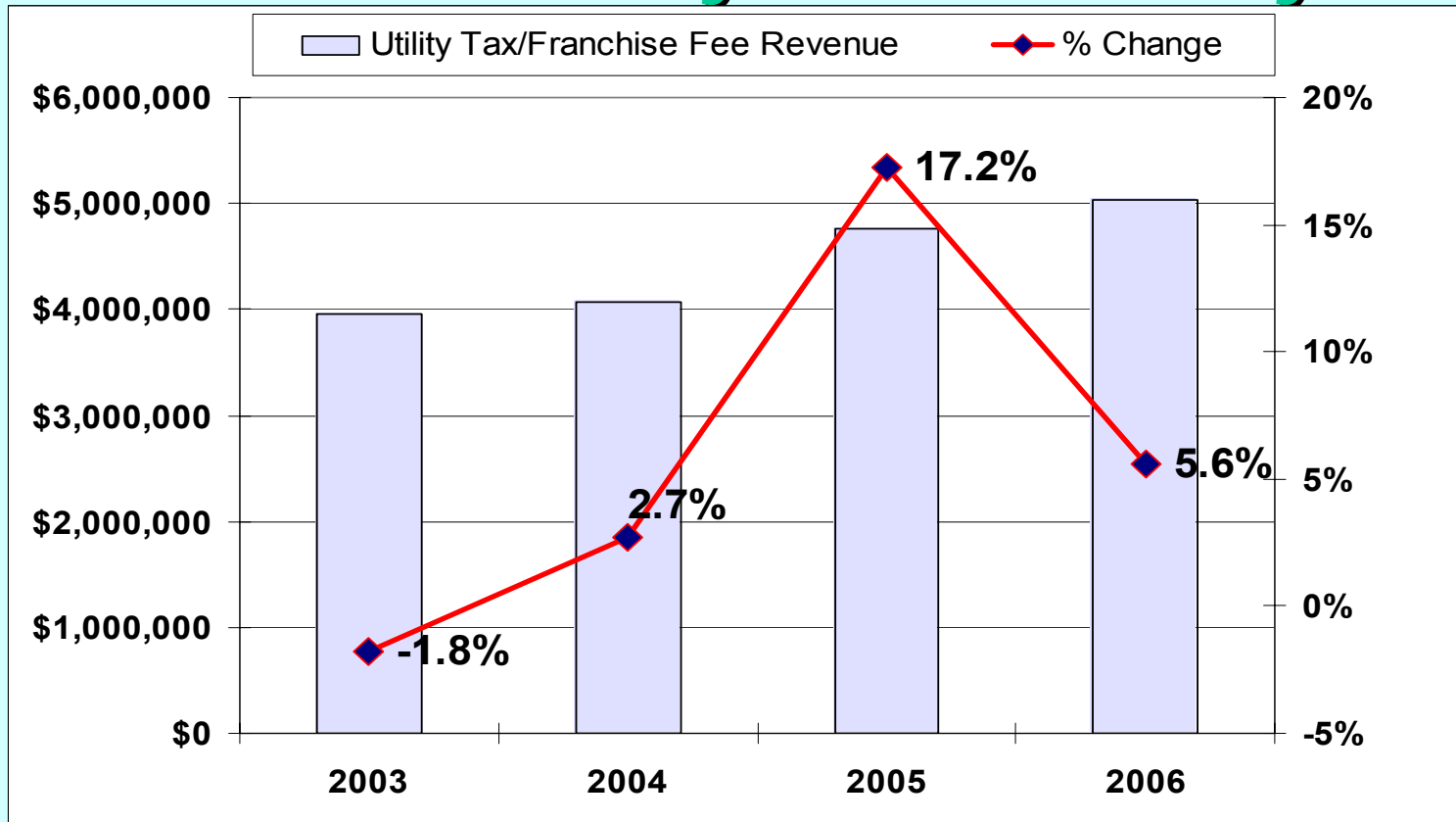
General Fund Revenue Overview

Good
News!!



- *Natural Gas Utility Tax*
\$104,535 or 12.3% above projections.
- *Telephone/Cell Phone Utility Tax Revenue*
\$171,575 or 11.6% above projections
- *Investment Interest Revenue*
\$150,673 or 47.1% above projections
- *Permit Revenue*
\$68,308 or 5.3% above projections

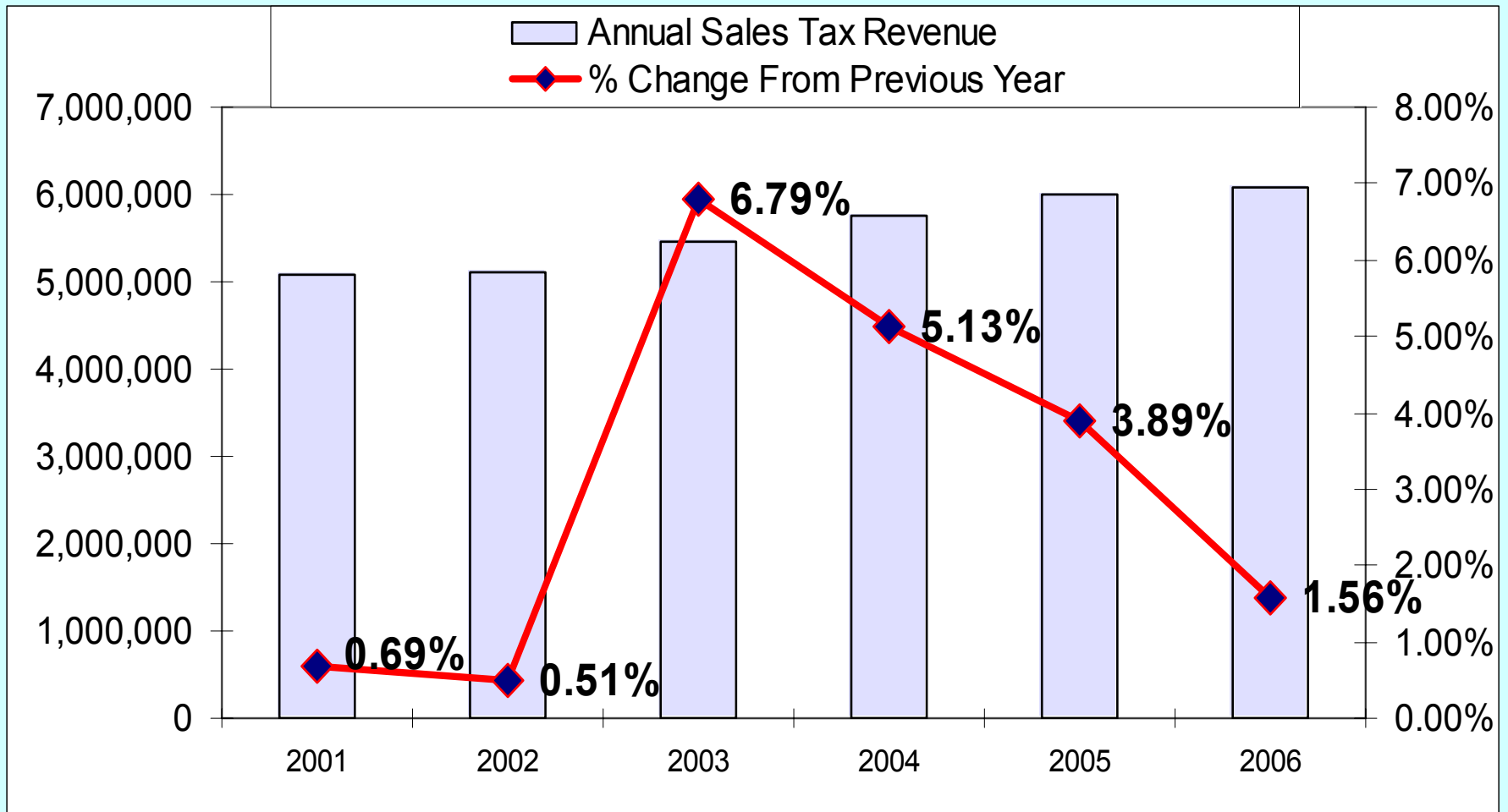
Utility Tax, Franchise Fee & Utility Contract Payment History



Includes Natural Gas, Garbage, Cable TV, Telephone/Cell Phone, Water, Sewer, and Storm Drainage (began assessing in 2005)

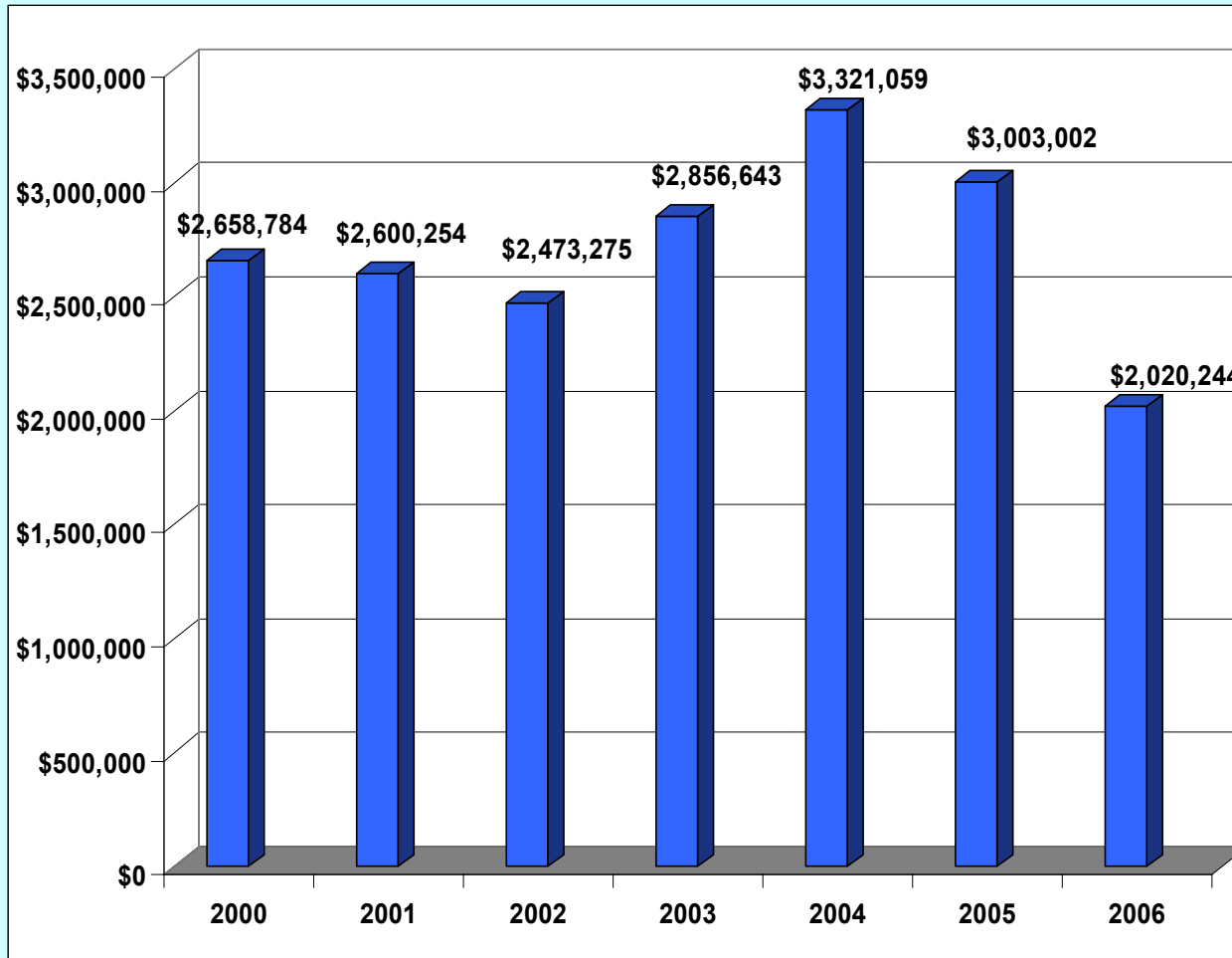
General Fund Revenue Overview

- Sales Tax: flat growth only \$5,111 above projections.*



General Fund Revenue Overview

Negative Revenue Trend: Gambling Tax Revenue

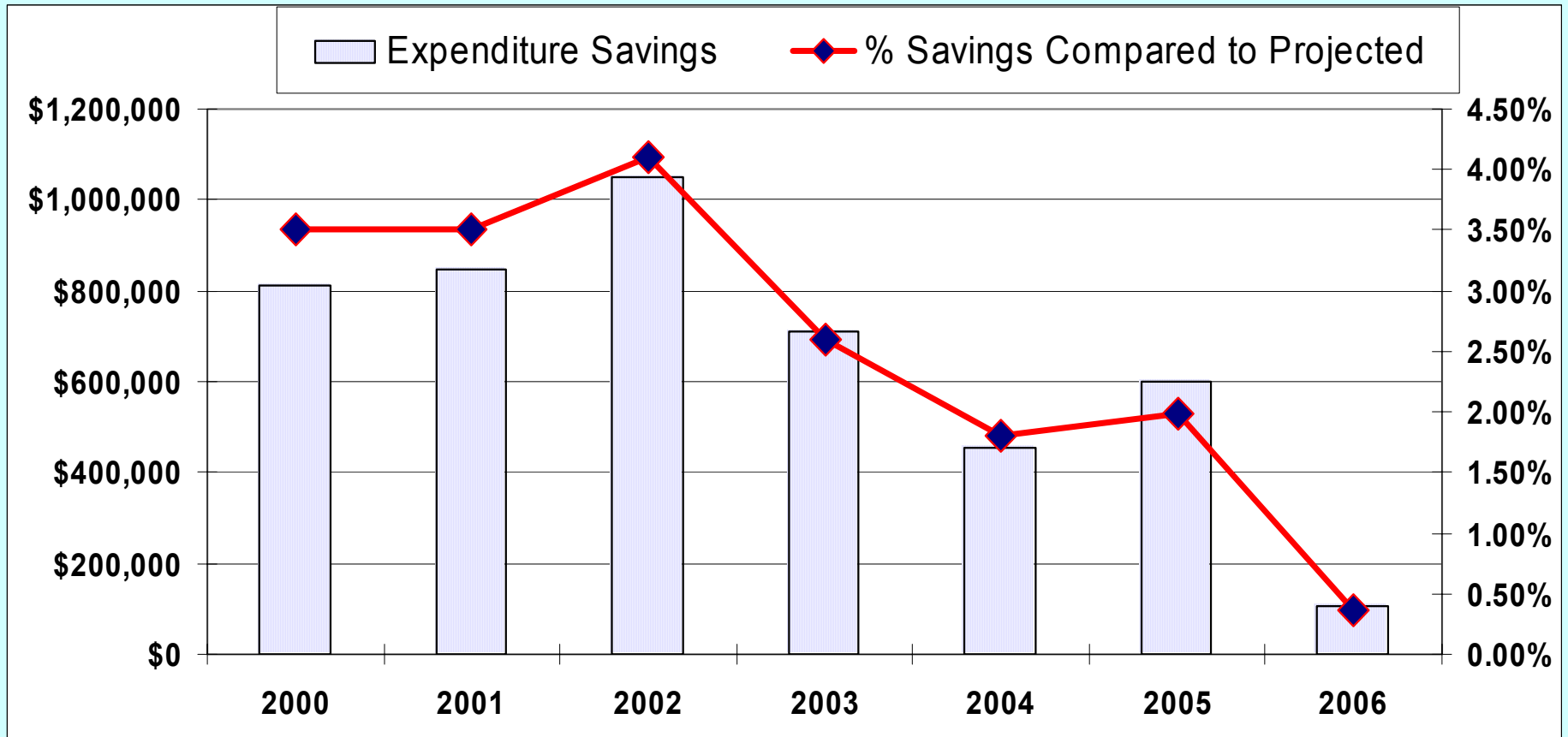


The 2006 \$982,760 decrease a result of the following:

- Six Month Tax rate change = \$321,129
- Decrease in card room activity = \$531,261
- Pull tab decline = \$100,559
- Closure of bingo hall in mid 2006 = \$29,771

General Fund Expenditure Overview

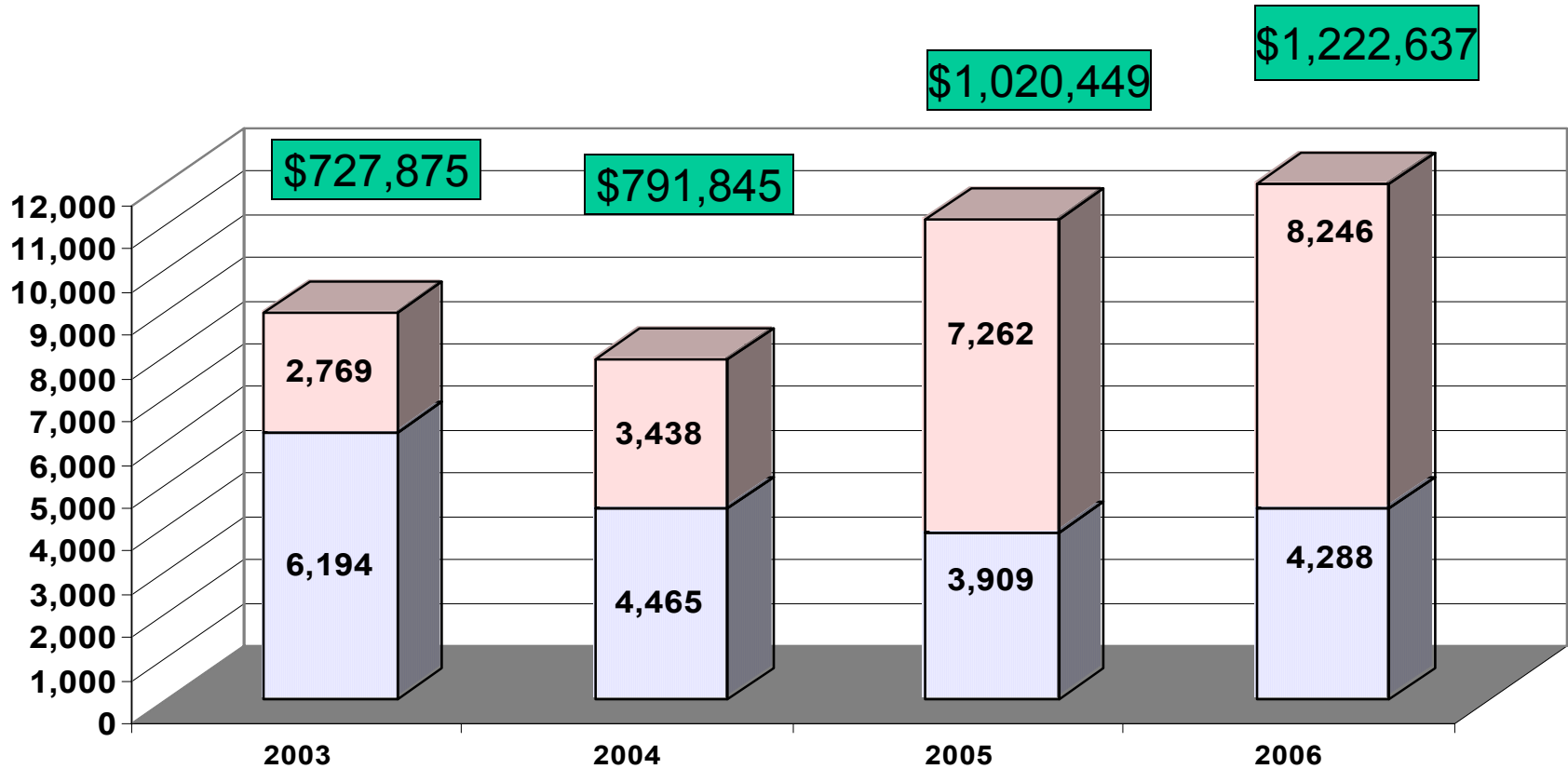
2006 actual expenditures were 0.36% or \$105,122 under projections.



General Fund Expenditure Overview

Jail Days Used 2003 - 2006

King County Yakima



Street Fund

2007 Street Fund Summary

	Budget	Projected	Actual	Carryover	Actual + Carryover	\$\$ Variance Actuals + Carryover v. Projected
Revenue	\$2,582,151	\$2,530,230	\$2,604,567		\$2,604,567	\$74,337
Expenditure	\$2,583,023	\$2,513,556	\$2,302,169	\$134,442	\$2,436,611	-\$76,945

- Right-of-way revenue up by \$42,334
- Interest earnings up by \$16,283
- Fuel tax revenue down by \$7,206
- Expenditure below projections due to savings in salary and benefits and contract services

Surface Water Utility Fund

2007 Surface Water Utility Fund Summary

	Budget	Projected	Actual	Carryover	Actual + Carryover	\$\$ Variance Actuals + Carryover v. Projected
Revenue	\$9,028,097	\$3,885,297	\$3,362,009		\$3,362,009	-\$523,288
Expenditure	\$6,925,911	\$3,069,833	\$1,944,059	\$747,828	\$2,691,887	-\$377,946

Surface Water Utility Fund
Expenditure Breakdown:

Operating = \$1,260,767

Capital = \$1,431,120

Surface Water Utility Fund (Cont)

Revenue Overview

- Investment Interest \$248,843 less than projected
- Public Works Trust Fund Loan \$287,906 less of than projected
- Storm drainage fee revenue down by 29,846 or 1.19%

Expenditure Overview

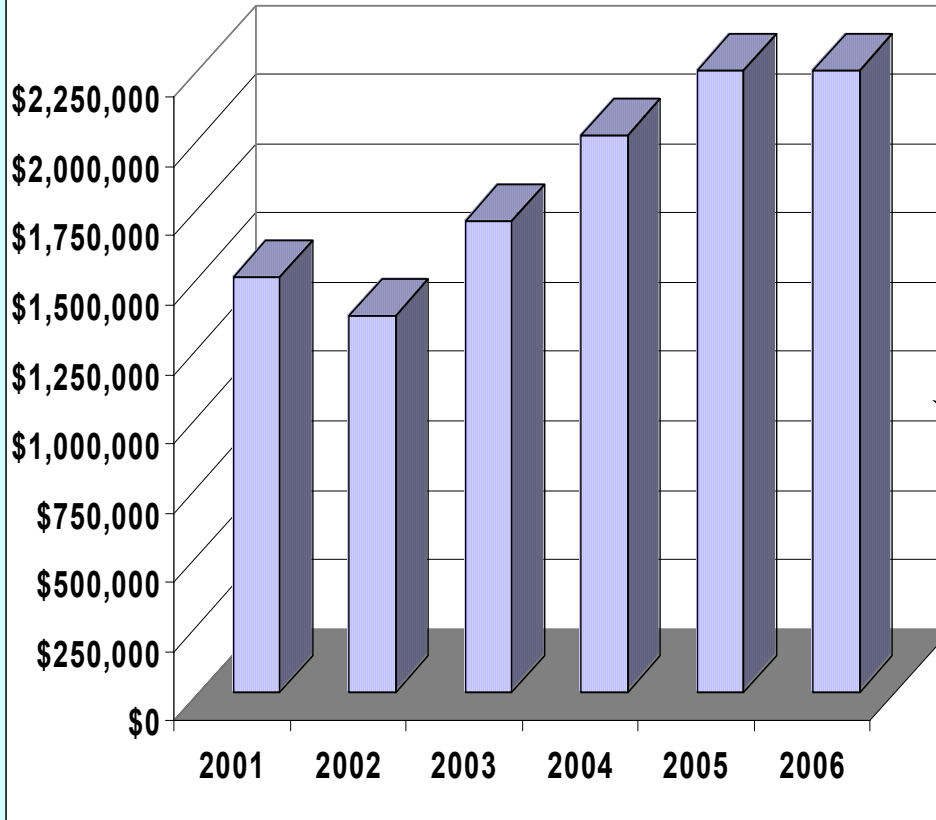
- Intergovernmental services savings of \$110,000
- Midvale Ave drainage project savings of \$127,000
- Accounting for the repayment of the principal for the Public Works Trust Fund Loan (\$319,344)

Capital Funds

- Grant reimbursements on track
- REET revenue still exceeding projections
- 2006 Expenditures carried over into 2007 to complete projects

Real Estate Excise Tax (REET)

Annual REET Revenue General Capital and Roads
Capital 2001 - 2006



	2005	2006	% Change
Total Number of Transactions	2,164	1,914	-11.6%
Total Value of Transactions	\$545,032,417	\$506,203,730	-7.1%

2006 Revenue \$110,270 or 4.12% Less than 2005. (2005 highest collection in Shoreline history)

Summary

2006 Financial Results Continue to be Positive

- General Fund
 - > Revenue trends still positive
 - Growth slowing
 - Watch in 2007: Gambling and Sales Tax
 - > Expenditure
 - Departments Managing within Budget
 - Watch in 2007: All Departments as Expenditures were right at budget
- Other Operating Funds – Street/SWM
 - > On target
- Next Steps
 - > Update Long-term financial model and Capital Improvement Program